

2018 MCC Club Manager Report – Tom Sowles

Restaurant – open to the public	Management Agreement Updated
Membership Strategies Discussion Continued	Matt Thompson Completed his 2 nd year
Youth Scholarship Program- improved plan for 2019	Youth lessons – possible revision for 2019
Middle school golf program continues to move forward	PGA youth league program more participation
Club Cart Upgrade – leased 30 2018 Yamaha gas carts	Ongoing tree removal and trimming
New tree replacement plan	Capital Improvements – cart paths upgraded
Donor recognition – capital funds raised	Equipment and parking lot upgrades
Newsletter / Board Briefs / Matt's Weekly Update– increased communication	Wednesday DuFrense League – New 2018
UTC League – Wednesday	Friday League
Tuesday Senior League	Men's Sports Committee
LGA	

Overview

Focus group meeting feedback, Membership Value Statement, enhanced and detailed expectations for pro shop/staff and a great golf course helped to restore confidence in Marshall CC. We will continue to listen and improve our service to provide a more enjoyable membership experience.

Matt and his staff provided an improved pro shop experience and member service. The golf course under the leadership of Josh and his staff again offered an outstanding course to play, with the best greens in the area. Christina works hard to provide a positive dining experience for members and guests.

We added a total of 38 new members including 15 that joined under our fall special. The continued membership increase is essential for the club's success.

We will continue to keep the needs of our members as a top priority, looking forward to an even better 2019! Any questions, comments or concerns can be directed to Tom Sowles at sowlestom@yahoo.com.

Membership Committee Report for 2018

Committee members: Bill Church, Charlie Cook, Dale Hopkins, Doug Mead, John Miller

- Created and mailed membership invoicing for 2018 and 2019
- Worked with MCC General Manager to increase MCC membership through member retention and membership specials.

Chuck Knickerbocker

LGA - THE CHAMPIONS of 2018

Match Play Championship

Championship Flight
Flight A
Flight B
Flight C

Mary Kay Pessetti
Nancy Card
Kathy Davis
Vicki Knickerbocker

Handicap Tournament

Cathy Galloway

Member/Member Memorial Best Ball

Cathy Galloway/Vicki Knickerbocker

Grandmother's Low Net	Carolyn Palchak
Most Improved	Jan Schoening
Most Birdies (27)	Sue Hutchings
Most Pars (76) – handicap 28 and up	Judy Peters
Low Putts in a single round (27)	Sue Hitchings and Linda Morrison
Member/Guest Invitational	Nancy Card and Nan Spindler
Ringer Board Winners	
Championship Flight (62)	Mary Kay Pessetti
Flight A (67)	Ann Adams
Flight B (69)	Judy Peters
Flight C (70)	Helen Collier

2018 MCC

MEN'S and COUPLES TOURNAMENT WINNERS

SENIOR OPEN

GAM Division:	1 st place:	Kevin Webber		
	2 nd place:	Doug Ludlow		
	3 rd place:	Tom Duffey		
50 – 62	1 st gross:	Kevin Webber	1 st net:	Sam Charameda
63 - 69	1 st gross:	Bruce Murphy	1 st net:	Phyl Bennett
	2 nd gross:	Mike Wales	2 nd net:	Gary Newland
	3 rd gross:	Tom Duffey	3 rd net:	Joe Palchak
70 +	1 st gross:	Dick Hamilton	1 st net:	Jim Young
	2 nd gross:	Tom Harty Sr	2 nd net:	Steve Fraley

MEMBER/GUEST

HOGAN DIV:	Bob Hutchings & Mark Cesarz
PALMER DIV:	Marty Simmons & Ron Hopkins
SNEAD DIV:	Pat Kreger & Kevin Shephard
SHOOTOUT:	Pat Kreger & Scott Rodgers

Member/Member

WOODS DIV:	Andrew & Tommy Saylor
PALMER DIV:	Bruce Murphy & Chuck Bachman
SNEED DIV:	Tom Duffey & Joe Palchak
HOGAN DIV:	Dale Hopkins & Sam Charameda
GOLD DIV:	Rick Driver & Dave Crowle

MENS TWO-BALL

Champions:	Pat Kreger & Joe Hutchings
2 nd place:	Drew Lasky & Dale Hopkins
3 rd place:	Bruce Murphy & Shaun O'Leary
4 th place:	Josh Coles & Tim Caron

MEN'S CLUB CHAMPIONSHIP

Championship Flight:	
Champion:	Kevin Webber
Runner-up:	Brock Veenhuis
Handicap Flight:	
Champion:	Dave Cape
Runner-up:	Ed Clothier

COUPLES TOURNAMENT

TUES SENIOR LEAGUE TOURNAMENT

Champions:	Bob & Sue Hutchings	1st Flight:	Tom Sowers
2 nd place:	Donna Perry & Bill Clayborn	2 nd Flight:	Bill Clayborn
3 rd place:	Mike & Glenda Walters	3 rd Flight:	Lew Allen

HOLE-IN ONES

Mike O'Reily	#11	Joe Palchak	#16
Tom Harty Sr	#11	Phyl Bennet	#8

2018 Greens Superintendent Report

A big thank you to all of the members for their support and help throughout the year. Along with my great staff, you have made my job enjoyable and I am thankful for the opportunity to work at MCC. This is a summary of a much more detailed report for the activities of 2018. The full report is available on member section of the MCC website.

Weather and Turf Management –

- Heavy early Spring rains then dry weather in April
- High winds caused the course to dry out early
- Hot days over 90 deg in the summer and high humidity
- Dry turf made it difficult for water penetrate the soil (especially #2 green)
- Additional chemicals were needed to combat the dry soil and facilitate moisture absorption
- Additional chemical applications were also needed to prevent deadly turf diseases including dollar spot
- A balanced day and night watering plan was critical this year to minimize disease and maximize turf health

Equipment and Course Improvements-

- Greens mowers overhauled and ready for the spring 2018
- Fairway mowers reels replaced, and additional needed repairs completed
- New Toro bunker power rake purchased with donated funds
- A new reel grinder donated will eliminate the cost of an outside source for this service
- Over 40 diseased trees cut down and stumps removed
- Major limb trimming
- All greens aerified and sanded to promote turf health

Thank you,

Joshua R. Coles

Marshall Country Club
Summary Information
September 2018

Membership Summary		2018	2017
Equity Members		61	61
Non-Equity Members		145	135
	Total	206	196
Dues Billed		\$ 183,709	\$ 183,137
Member Fees		50,896	53,685
	Total	\$ 234,605	\$ 236,822

Member fees include cart storage, handicaps fees, storage and locker fees, trail fees, and cart memberships

Operations Summary	2018 Budget	2018 Projected	2017 Actual
Revenue			
Membership	\$ 249,502	\$ 234,605	\$ 236,822
Golf Course	76,000	65,568	72,233
House	263,225	242,426	250,465
TOTAL	\$ 588,727	\$ 542,599	\$ 559,520
Operating Expenses	(567,525)	(609,642)	(556,220)
Net	<u>\$21,202</u>	<u>(\$67,043)</u>	<u>\$ 3,300</u>

Debt Service Summary	Balance	Annual Debt Service	Interest Rate	Mature Date
Chemical Bank Mtg	\$ 253,725	\$ 29,588	5.50%	7/1/2022
Term Loan (Old Line of Credit)	28,907	6,636	6.09%	10/29/2023
Total	\$ 282,632	\$ 36,224		